01 / OWN PROJECTS & PRODUCTS

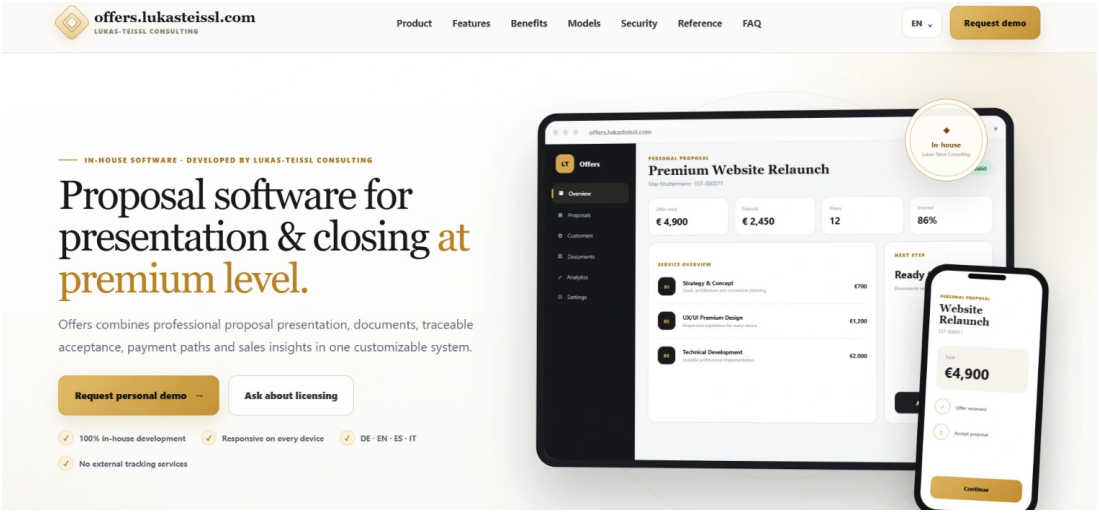
# LT Offers – Proposal & Closing CRM

A compelling offer deserves a straightforward next step.

View online

DOCUMENTED CONTRIBUTION

LT Offers brings personal offer pages, clearly defined services, documents and digital confirmation into one coherent customer journey. For suitable contracts, customers can accept online rather than printing, signing and returning paperwork. The agreed deposit process follows. I can tailor the software to your own proposal and sales workflow.




Desktop view · Supplied project screenshot · Original language: EN. Source language: EN.

AREAS OF WORK

**Concept · Software development · User experience**

## Project overview

Your customer should be able to understand what is included, what it costs and what happens next without searching through several emails and attachments. That is why I developed LT Offers. A personal offer page brings together scope, pricing, the payment plan and supporting documents. The journey leads from reviewing the offer to digital confirmation and then the agreed deposit step. For service providers, consultants and businesses delivering bespoke work, this creates a clear transition from proposal to collaboration. The linked examples show the customer experience in German, English and Spanish.

## Task & objectives

A good proposal can still be followed by unnecessary administrative steps. My task was to make this journey clearer: bring the information together, request explicit acceptance and make the next action easy to find. Viewing an offer, accepting it and receiving payment are different events. Each needs its own traceable status.

## My contribution

I designed and developed LT Offers as my own proposal and agreement system. Personal offer pages, service breakdowns, documents, versions and digital acceptance are connected in one workflow. The interface helps customers orient themselves while the application logic connects the underlying events. I can adapt this approach for other businesses with appropriate offer modules, fields, approvals, payment schedules and integrations following a technical review.

## Features that support everyday work.

### One link instead of scattered documents

Services, prices, the payment plan and supporting documents are accessible on a personal offer page. Customers can review the decision basis without piecing together multiple messages.

### Digital confirmation for suitable contracts

Where no special formal requirements apply, electronic acceptance may create a binding agreement. The process must fit the contract type, applicable law and the authority of the person accepting.

### A deposit as the next clear step

After confirmation, the process leads to the agreed payment plan. Acceptance alone does not establish receipt of funds; the amount and actual payment status remain separate matters.

### A traceable record of the agreement

The demo presents offer documents, versions and associated terms. Acceptance information and confirmation documents support a record of the agreement, not an unconditional legal guarantee.

### Example offers in three languages

The linked examples present the customer experience in German, English and Spanish. This reference opens the matching language by default and also provides access to the other two versions.

### Custom development available

Additional proposal items, questions, internal approvals or specialised processes can be discussed and assessed. I agree a clear scope before implementing the required changes.

## Design & user experience

A calm proposal page does not need endless buttons. It needs a clear sequence: understand the offer, confirm it and then arrange the agreed payment. Structured service sections, accessible documents and clearly named next steps support that sequence. The customer journey stays convenient and the provider retains a clear view of the process.

## Value of the solution

A professional agreement process helps customers make an informed, deliberate decision. They find the essential information together; you gain a structured workflow instead of an informal reply buried in an email thread. LT Offers provides the technical support for that clarity. Enforceability and payment handling still depend on the contract, evidence and applicable requirements.

## Less friction. More clarity at the point of agreement.

Once a customer has decided to proceed, the next steps should not become an obstacle. LT Offers connects reviewing the proposal, confirming it digitally and following the agreed payment path – clearly for the customer and traceably for you.

### Review the offer & confirm digitally

Scope, price, documents and terms are presented together. The customer reviews and confirms the offer through the intended process – for suitable contracts, without printing, handwriting a signature and returning paperwork.

### Arrange the agreed deposit

The payment plan associated with the offer follows. Customers can see the intended next step. For the provider, acceptance and actual receipt of funds remain distinct, traceable events.

## Clear for customers. Traceable for providers.

The offer version, documents, associated terms and confirmation provide a basis for an orderly record. This supports clarity without treating a page view as acceptance or payment.

## See the next step through your customer’s eyes.

Open an example to see how scope, investment, documents and the payment plan are brought together. The matching language is already highlighted.

Example views with fictional offer data – do not place a real order or make a real payment. Depending on its status, an example may already be accepted, paid or expired, so the full process may not be replayable. A personal walkthrough can be arranged.

# Adapt the software to your business. Not the other way around.

I develop tailored extensions for your proposal process, from fields and service packages to agreed approvals, payment schedules and integrations. We start with your actual workflow and turn it into an appropriate technical solution.

Examples of possible custom work, not a standard feature promise. Scope, technical feasibility and requirements are agreed in advance.

• Custom offer modules

• Relevant customer questions

• Internal approval steps

• Individual payment schedules

• Integrations after review

# Digital acceptance, with clear legal boundaries.

Electronic acceptance may be binding where no special formal requirements apply. It does not automatically replace a legally required handwritten signature or qualified electronic signature. Relevant factors include applicable law, contract type, clear declarations, authority to accept and information or withdrawal obligations where applicable. Documentation and a deposit do not guarantee complete legal protection. The contract process should be reviewed for your business model before production use.

# What matters before implementation?

## Does the customer need to print and sign a document?

Electronic acceptance is possible for suitable contracts without special formal requirements. Your specific contract must be checked first. A simple confirmation click is not a qualified electronic signature.

## Is paying the deposit the same as confirming the order?

The presented workflow separates confirmation from the agreed payment step. Whether and when a contract is formed depends on the actual terms. Receipt of funds needs to be established separately.

## Can I try every step in the demo?

The example pages are publicly accessible. An accepted, paid or expired example may limit the available actions. A personal walkthrough can be arranged for the full process; no real payment is required.

## Could this approach work for your project?

Would you like proposals that look professional and fit your workflow? Let us discuss proposal structure, approvals and the route from enquiry to acceptance.

## Further insights

**Visit project website**

**Explore the project online** →

**Arrange an initial conversation** →

**All references online**